



The **RISK-FREE**
SOURCING SOLUTION™

Right the First Time,
and Every Time.



2009 TERMS & CONDITIONS



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ORDER PROCESSING

1. NEW CUSTOMERS are required to complete a credit application.
2. A 10% deposit is required with FIRST TIME ORDERS. This may be waived but must be approved by GCP Senior Management.
3. All orders are to be placed in writing via email or fax.
4. Once your order has been received a “Confirmation” will be faxed or emailed to you confirming receipt of your order and notifying you that a Sales Order will be faxed to you within 24 hours.
5. Once you have received your Sales Order, you must review, sign and return via fax. Please note, your order will **NOT** be submitted to the factory until we receive your signed Sales Order.
6. Each order submitted must have an assigned Customer Purchase Order Number.
7. Orders will be accepted for commercial product only.
8. GCP will be the Importer of Record.

PRICING*

1. Prices shown on GCP price lists are in US Funds and Delivered Duty Paid unless otherwise specified at time of Sales Order.
2. All pricing is based on full container volume unless otherwise specified. Less Than Container orders (LCL) are subject to an LCL freight premium.
3. All pricing is for bulk packaging. Additional cost for skids (pallets) and cores on certain products may occur, pending customer’s requirement.
4. Rubber Sheet/Rolled product may be priced in USD per square foot. Please note that this pricing is valid only for product with widths over 12” and with smooth finish on both sides.
5. Slitting services, cut sheets and fabric finish [one side or both sides] available. Charges may apply, please inquire.

*For more information on pricing please refer to GCP’s 2009 General Payment Policy document

PAYMENT TERMS

1. All payments are to be made in US funds to GCP Elastomeric Inc. by check or wire transfer.
2. Payments for all orders are to be received by GCP no later than 45 days from the “ship” date of your order, unless otherwise agreed upon.
3. Invoices 5-15 days in arrears are subject to a 1% penalty.
4. Invoices more than 15 days in arrears are subject to a 2% penalty and may require a letter of credit, payable upon receipt of order.
5. Customer accounts must be current (i.e. all payments and penalties paid) prior to acceptance of next order.

*For more information on pricing please refer to GCP’s 2009 General Payment Policy document

FULL CONTAINER ORDERS

1. A full container order must meet the minimum weight of 44,000 lbs. or maximum weight of 46,000 lbs., or meet maximum volume. (i.e. hose)
2. GCP makes every effort to have full container orders delivered approx. 8-12 weeks from the time order is placed with the factory. Production demand may cause delays with your ship date. GCP will confirm a ship date when received from the factory and weekly updates will be sent to the customer.
3. GCP is the Importer of Record. This involves submitting all paperwork required to our Broker in a timely fashion for clearance.
4. GCP Elastomeric Inc. is not responsible for the delay of orders/shipments that are inspected by customs and the customer may be responsible for all fees related to this matter.
5. Customer is responsible for any demurrage fees related to excessive time to unload at the customer’s dock.

LESS THAN CONTAINER ORDERS (LCL)

1. A Less Than Container (LCL) order is under the required full container minimum weight of 44,000 lbs, or the maximum volume as determined by GCP.
2. LCL orders will be subject to added freight charges according to weight and destination.
3. LCL orders must be shipped with the product on skids. Skid charges will apply.

LESS THAN CONTAINER ORDERS CONT.

4. Quotes on LCL orders are determined at time of processing your order and must be approved by the customer before being placed with the factory.
5. LCL orders are subject to the same full container order conditions as numbers 2, 3, & 4 as listed above.
6. Airfreight shipping is available for orders at full cost of the customer. To be negotiated when required.

SPECIAL ORDERS

Special Orders consist of:

- All Silicone Sheets, Rubber Hoses, Clamps, Belting, Ceramic Tiles, other Metal/specialty products and orders of \$50,000 US and above.

The General Payment Policy outlined above applies with the following exemptions:

1. These Orders require a 20% down payment from the customer at time of order placement.
2. Customers may be asked to match supplier terms.
3. Terms are negotiable where possible – please discuss with GCP.

ORDER CHANGING / REVISING/CANCELLATION

1. All changes/revisions to orders must be made in writing to GCP customer service and re-approved by the customer.
2. An order can be revised prior to being assigned a ship date. (Approximately 3 weeks). GCP will confirm ship dates with the customer when received from the factory.
3. Orders cannot be revised after being assigned a ship date. Revisions made after a ship date has been assigned will be subject to delay in shipping and/or additional charges.
4. The Customer remains responsible for an order if it is cancelled after the product is shipped.

NOTES

1. GCP's pricing is based on bulk quantities. Pricing revisions or freight charges may occur on LCL orders.
2. Customers will be responsible for paying any skid and special core fees. These costs will be shown as a line item and added to the total amount of the order.
3. GCP has experienced delays due to inspections with first container/new customer/new product orders. We will do our best to ensure no delays and will communicate any delays to you as soon as they arise.

* New customers please see notes on page 3 under FULL CONTAINER ORDERS.

** For Quality & Warranty see Respective Policies.